

Monthly Update as at 31 October 2023

۵	USTRALASIAN GROWTH		GLOBAL GRO	оwтн		b diversified	
FUND	DETAILS						
		Fund Status	Inception Date	Unit Price	Standard Withdrawal Period	Lead Portfolio Manager(s)	Co-Portfolio Manager
	Australasian Growth	OPEN	Dec-07	\$6.25	15 working days	Michael Goltsman	Mike Ross
	Australasian Dividend Growth	OPEN	Sep-11	\$3.84	10 working days	Mike Ross	Michael Goltsman
	Australasian Emerging	CLOSED	Apr-13	\$5.31	15 working days	Kent Williams	Michelle Lopez
	Australasian Growth 2	OPEN	Aug-15	\$2.07	10 working days	Michelle Lopez	Kent Williams
	Global Growth	OPEN	Sep-13	\$2.16	10 working days	Guy Thornewill*, Toby	y Woods* & Mike Taylor
	Growth UK & Europe	OPEN	Nov-16	\$1.50	10 working days	Guy Thornewill*, Toby	y Woods* & Mike Taylor
	Global Growth 2	OPEN	May-18	\$1.11	Up to 5 working days	Guy Thornewill*, Toby	y Woods* & Mike Taylor
\$	Conservative	OPEN	Apr-15	\$1.13	Up to 5 working days	Mike Taylor & Travis N	/urdoch
	Chairman's**	OPEN	Sep-14	\$2.06	15 working days	Mike Taylor	Michelle Lopez

*Guy Thornewill and Toby Woods are responsible for research and analysis

**Minimum investment is \$500,000

PERF	ORMANCE							
		1 month	l yr	3 yrs (p.a.)	5 yrs (p.a.)	7 yrs (p.a.)	10 yrs (p.a.)	Annualised since inception
~)~	Australasian Growth	-7.3%	7.1%	-4.2%	4.6%	2.9%	6.5%	12.3%
	Australasian Dividend Growth	-4.8%	5.6%	11.7%	9.4%	9.9%	10.9%	15.0%
	Australasian Emerging	-7.6%	5.9%	0.8%	9.0%	8.5%	12.8%	17.2%
	Australasian Growth 2	-5.4%	-4.4%	-6.0%	4.6%	6.2%		9.3%
	Global Growth	-7.0%	-2.7%	2.9%	6.5%	8.3%	8.0%	7.9%
	Growth UK & Europe	-4.4%	-4.0%	2.8%	4.4%			6.1%
	Global Growth 2	-2.9%	2.9%	0.6%	3.8%			2.0%
Ś	Conservative	-0.5%	4.9%	0.7%	2.2%	2.7%		3.3%
	Chairman's	-5.4%	0.7%	1.6%	6.2%	6.7%		8.3%

Returns after fees but before individual PIR tax applied



TOTAL FUNDS UNDER MANAGEMENT: \$1.5b¹







Australasian Growth Fund

Monthly Update as at 31 October 2023

PORTFOLIO MANAGER(S)



MICHAEL GOLTSMAN Lead Portfolio Manager

FUND COMMENTARY

The Australasian Growth Fund returned -7.3% in October, bringing it to a 12-month return of 7.1%.

Market volatility was particularly felt by smaller companies in October. Strong performers over the past 12 months were amongst the most sold names.

IPD Group was our largest detractor this month, declining 23%. No specific news was responsible for the move. While we are cautious that near term trading for the company could be marginally softer, reflective of the broader economy, our investment view is longer term. We continue to be attracted to the structural need to upgrade electrical infrastructure across Australia as well as IPD's growing list of partners which will support market share gains.

Mach7 Technologies declined by 11%. The company held an investor day and reaffirmed its previous guidance for 15-25% revenue growth in FY24. Demand for its enterprise imaging solutions is clearly strong, with the company securing ~70% of its FY24 sales target in 1Q. Customers are showing a growing preference for subscription sales over capital sales, which will weigh on FY24 revenues, but it will also create a higher quality recurring revenue business which is deserving of a higher multiple.

Symbio was a topical holding this month. The company received a superior bid from Aussie Broadband at the start of the month having previously received an offer from its competitor Superloop. Subsequently the board has entered a scheme of arrangement with Aussie Broadband for an effective takeover value of \$3.16 per share, inclusive of special dividends.

Cash has been maintained at 13.3% and the number of holdings has increased to 27 from 26.



MIKE ROSS Co-Portfolio Manager

CUMULATIVE FUND PERFORMANCE

If you had invested \$100,000 at inception, the graph below shows what it would be worth today.



FUND DETAILS

Recommended minimum investment period	5 years	
Objective	Capital growth over a per exceeding five years.	iod
Description	Invests predominantly in Australasian smaller com	
Inception date	December 2007	
Standard withdrawal period	15 working days	
Risk indicator		
	Potentially Lower Returns	Potentially Higher Returns

2

Higher Risk

1 Lower Risk

For more information on our funds, please visit www.piefunds.co.nz/Investor-Documents



Australasian Growth Fund

Monthly Update as at 31 October 2023

PERFORMANCE

	1 month	1 yr	3 yrs (p.a.)	5 yrs (p.a.)	7 yrs (p.a.)	10 yrs (p.a.)	Annualised since inception
Australasian Growth Fund	-7.3%	7.1%	-4.2%	4.6%	2.9%	6.5%	12.3%
MARKET INDEX ¹	-4.0%	-6.0%	1.4%	2.6%	4.5%	3.7%	0.1%

Returns after fees but before individual PIR tax applied

1. S&P/ASX Small Ordinaries Total Return Index (NZD)

INVESTMENT MIX Cash/other (including short and long derivatives) 13.3% New Zealand equities 6.3% Australian equities 79.4% Listed property 1.0%



*Asset allocation is rounded to the nearest tenth of a percent; therefore, the aggregate may not equal 100%.

TOP FIVE EQUITY HOLDINGSClearview Wealth LtdCVW AUIPD Group LtdIPG AULife360 Inc360 AUMach7 Technologies LtdM7T AUReject Shop Ltd/TheTRS AU

Holdings are listed in alphabetical order.

UNIT PRICE



ANNUALISED RETURN SINCE INCEPTION

12.3% p.a.

FUND STATUS

OPEN





Australasian Dividend Growth Fund

Monthly Update as at 31 October 2023

PORTFOLIO MANAGER(S)



MIKE ROSS Lead Portfolio Manager

FUND COMMENTARY

The Dividend Growth Fund returned -4.8% in October and has returned 5.6% over the last twelve months.

Global equities de-rated in October as bond-yields surged and investors grappled with higher-for-longer inflation expectations. The S&P/ASX Small Ordinaries Total Return (NZD) fell 4.0%.

The largest single detractor to performance during the month was Credit Corp, a debt collector and lending business. Its shares fell 37% in October after an earnings downgrade and impairment driven by deteriorating market conditions within its US collections business. This highlighted that Credit Corp has paid prices for debt ledgers in recent years that will not deliver expected returns in the current collections environment. Management had reported increased delinquencies in its US business at the FY23 result. This stabilised in July and August before deteriorating in September, prompting management to reassess its collections assumptions. The good news is that this environment combined with increased supply of debt, means pricing is now coming down. This will take time to translate to earnings. Credit Corp now trades close to book value, the cheapest its shares have traded since the GFC.

Other detractors in October included AUB Group, MMA Offshore and Johns Lyng Group, none of which released any negative news during the month.

On the positive side of the ledger, Novated Leasing and salary packaging business Smartgroup rallied mid-month, finishing October 4.5% higher after listed-peer McMillan Shakespeare provided a trading market demonstrating continued strength in demand. This update and continued feedback from industry contacts gives us confidence government policy is succeeding in driving demand for electric vehicles through novated leasing.

Imdex was up 6% after providing an update at its AGM indicating that the business has stabilised and early signs that the outlook for margins may be improving.

Platform HUB24 provided a very strong quarterly update with net inflows of \$2.8bn coming in ahead of expectations, but its shares fell 7% for the month.

For more information on our funds, please visit **www.piefunds.co.nz/Investor-Documents**



MICHAEL GOLTSMAN Co-Portfolio Manager

CUMULATIVE FUND PERFORMANCE

If you had invested \$100,000 at inception, the graph below shows what it would be worth today.



Australasian Dividend Growth Fund

FUND DETAILS

Recommended minimum investment period	5 years
Objective	Generate income and capital growth over a period exceeding 5 years.
Description	Invests predominantly in listed Australasian smaller and medium growth companies paying dividends or that will produce cash-flow for future distributions.
Inception date	September 2011
Standard withdrawal period	10 working days
Risk indicator	Potentially Lower Returns 1 2 3 4 5 6 7
	Lower Risk Higher Risk



Australasian Dividend Growth Fund

Monthly Update as at 31 October 2023

PERFORMANCE 1 10 yrs Annualised since 3 yrs 5 yrs 7 yrs 1 yr month (p.a.) (p.a.) (p.a.) (p.a.) inception 10.9% Australasian Dividend Growth Fund 9.9% 15.0% -4.8% 5.6% 11.7% 9.4% **MARKET INDEX¹** 2.3% -4.0% -6.0% 1.4% 2.6% 4.5% 3.7%

Returns after fees but before individual PIR tax applied

1. S&P/ASX Small Ordinaries Total Return Index (NZD)

INVESTMENT MIX						
 Cash/other (including short and long derivatives) 	16.1%					
Australian equities	83.4%					
Listed property	0.5%					

*Asset allocation is rounded to the nearest tenth of a percent; therefore, the aggregate may not equal 100%.

TOP FIVE EQUITY HOLDINGS	
AUB Group Limited	AUB AU
Aussie Broadband Pty Ltd	ABB AU
Johns Lyng Group LTD	JLG AU
Karoon Gas Australia Ltd	KAR AU
Mermaid Marine Australia Ltd	MRM AU

Holdings are listed in alphabetical order.

UNIT PRICE



ANNUALISED RETURN

15.0% p.a.

FUND STATUS







Australasian Emerging Companies Fund

Monthly Update as at 31 October 2023

PORTFOLIO MANAGER(S)



KENT WILLIAMS Lead Portfolio Manager

FUND COMMENTARY

The Emerging Companies Fund returned -7.6% in October, bringing it to a 12-month return of 5.9%.

October saw global markets decline with the smaller end of the market particularly impacted. Pleasingly this is resulting in ever improving opportunities to deploy capital at very attractive prices.

The key contributor to fund performance during the month was our select exposure to gold companies which all outperformed the market as the gold price rallied on the back of the unrest occurring in the Gaza Strip region. Gold continues to look attractively priced, and our positions remained relatively unchanged at month end.

IPD Group was our largest detractor this month, declining 23%. No specific news was responsible for the move. While we are cautious that near term trading for the company could be marginally softer, reflective of the broader economy, our investment view is longer term. We continue to be attracted to the structural need to upgrade electrical infrastructure across Australia as well as IPD's growing list of partners which will support market share gains.

While fund positioning remained broadly unchanged, some of the notable changes included reducing Azure Minerals after the company received a takeover offer at a 40% premium. Aussie Broadband (ABB) was also reduced given the strong share price.

Looking at markets more broadly, the small and micro end of the market has sold off aggressively relative to large caps over the last 6 months. This equates to significantly more attractive valuations in the smaller end of the market and is providing a number of interesting opportunities for capital deployment. As is the case with all market cycles, capital will eventually flow out of large caps back into the smaller end of the market. We want to ensure this fund is positioned to take advantage of that – and this remains our greatest focus in the months ahead.



MICHELLE LOPEZ Head of Australasian Equities

and Co-Portfolio Manager

CUMULATIVE FUND PERFORMANCE

If you had invested \$100,000 at inception, the graph below shows what it would be worth today.



Australasian Emerging Companies

FUND DETAILS		
Recommended minimum investment period	5 years	
Objective	Capital growth over a per exceeding five years.	iod
Description	Invests predominantly in Australasian emerging co	
Inception date	April 2013	
Standard withdrawal period	15 working days	
Risk indicator	Potentially	Potentially
	Lower Returns	Higher Returns

1

Lower Risk

4

Higher Risk

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Australasian Emerging Companies Fund

Monthly Update as at 31 October 2023

PERFORMANCE	

	1 month	1 yr	3 yrs (p.a.)	5 yrs (p.a.)	7 yrs (p.a.)	10 yrs (p.a.)	Annualised since inception
Australasian Emerging Companies Fund	-7.6%	5.9%	0.8%	9.0%	8.5%	12.8%	17.2%
MARKET INDEX ¹	-3.1%	-10.9%	6.1%	9.5%	6.2%	5.7%	5.0%

Returns after fees but before individual PIR tax applied

1. S&P/ASX Emerging Companies Index (Total Return) (NZD)

INVESTMEN	

Cash/other (including short and long derivatives)	12.8%
• New Zealand equities	2.8%
Australian equities	84.4%



*Asset allocation is rounded to the nearest tenth of a percent; therefore, the aggregate may not equal 100%.

TOP FIVE EQUITY HOLDINGS	
Duratec Ltd	DUR AU
IPD Group Ltd	IPG AU
Kip McGrath Education Centres	KME AU
Mermaid Marine Australia Ltd	MRM AU
Service Stream LTD	SSM AU

Holdings are listed in alphabetical order.

UNIT PRICE



ANNUALISED RETURN



FUND STATUS

CLOSED OPEN





Australasian Growth 2 Fund

Monthly Update as at 31 October 2023

PORTFOLIO MANAGER(S)



MICHELLE LOPEZ Head of Australasian Equities and Lead Portfolio Manager

FUND COMMENTARY

The Growth 2 Fund returned -5.4% in October, bringing it to a 12-month return of -4.4%.

Market volatility was particularly felt by smaller companies in October, with conflict in the Middle East placing further pressure on risk assets as concerns around regional instability increased. Given the strong retracement we have seen in markets over the last 2 months, this has resulted in ever improving opportunities to deploy capital at attractive valuations.

The key contributor to fund performance during the month was our select exposure to gold companies: Gold Road Resources +18.6% and Ramelius Resources +16.9% which outperformed the market as the gold price rallied on the back of the unrest occurring in the Gaza Strip region. Both companies reported quarterly trading updates which were in-line or marginally ahead of expectations.

The largest single detractor to performance during the month was Credit Corp, a debt collector and lending business. Its shares fell 37% in October after an earnings downgrade and impairment driven by deteriorating market conditions within its US collections business. This highlighted that Credit Corp has paid prices for debt ledgers in recent years that will not deliver expected returns in the current collections environment. Management had reported increased delinquencies in its US business at the FY23 result. This stabilised in July and August before deteriorating in September, prompting management to reassess its collections assumptions. The good news is that this environment combined with increased supply of debt, means pricing is now coming down. This will take time to translate to earnings. Credit Corp now trades close to book value, the cheapest its shares have traded since the GFC.

From a positioning perspective, the Fund still has cash available to deploy (approx. 14%). However, we have been selectively adding to those positions unfairly caught up in the indiscriminatory sell off. These included healthcare companies Resmed and Telix Pharmaceuticals; as well as Corporate Travel. All three companies have very attractive medium and long term drivers, strong balance sheets (net cash) enabling them to invest for growth (Resmed and Telix), and/or return to shareholders through share buybacks (Resmed and Corporate Travel).



KENT WILLIAMS Co-Portfolio Manager

CUMULATIVE FUND PERFORMANCE

If you had invested \$100,000 at inception, the graph below shows what it would be worth today.



FUND DETAILS

Recommended minimum investment period	5 years	
Objective	Capital growth over a period exceeding five years.	d
Description	Invests predominantly in lis Australasian smaller and m companies.	
Inception date	August 2015	
Standard withdrawal period	10 working days	
Risk indicator		
	Potentially Lower Returns H	Potentially igher Returns
	1 2 3 4 5	6 7
	Lower Risk	Higher Risk



Australasian Growth 2 Fund

Monthly Update as at 31 October 2023

PERFORMANCE						
	1 month	1 yr	3 yrs (p.a.)	5 yrs (p.a.)	7 yrs (p.a.)	Annualised since inception
Australasian Growth 2 Fund	-5.4%	-4.4%	-6.0%	4.6%	6.2%	9.3%
MARKET INDEX ¹	-4.7%	-7.0%	1.0%	2.4%	4.4%	5.6%

Returns after fees but before individual PIR tax applied

1. S&P/ASX Mid Cap 50 & Small Ordinaries Daily 50/50 Blend Total Return Index (NZD) from 1 September 2023 (previously, S&P/ASX Small Ordinaries Total Return Index NZD)

INVESTMENT MIX	
 Cash/other (including short and long derivatives) 	14.4%
New Zealand equities	7.4%
• Australian equities	77.4%
Listed property	0.8%



*Asset allocation is rounded to the nearest tenth of a percent; therefore, the aggregate may not equal 100%.

TOP FIVE EQUITY HOLDINGS	
Aroa Biosurgery Ltd	ARX AU
CSR Limited	CSR AU
HUB24 Limited	HUB AU
Life360 Inc	360 AU
Seven Group Holdings Ltd	SVW AU

Holdings are listed in alphabetical order.

UNIT PRICE

\$2.07

ANNUALISED RETURN

9.3% p.a. after fees and before tax

FUND STATUS

OPEN

Pie Funds



Global Growth Fund

Monthly Update as at 31 October 2023

PORTFOLIO MANAGER(S)



GUY THORNEWILL* Head of Global Research



TOBY WOODS* Senior Investment Analyst



MIKE TAYLOR Founder and Chief Investment Officer

*Guy Thornewill and Toby Woods are responsible for research and analysis

FUND COMMENTARY

The Global Growth Fund fell 7% during the month, taking its 12-month return to -2.7%.

October was another difficult and volatile month for global equities, and especially for smaller companies. The steep rise in interest rates has started to bite, with many companies reporting slowing sales and profits, causing them to miss earnings expectations. Another feature of the market has been inventory destocking, as companies try to run down excess inventory built up during 2022 when supply chains were stretched. In addition, war breaking out in the Middle East further reduced risk appetite.

Unfortunately, several of our holdings were dragged down in the month either on no news or, perversely, on good news. Another example of this is Invisio, where numbers were ahead of expectations, but some underlying lumpiness in orders caused the stock to fall, so we added to our position at the lower levels. The worst performer in the month was OMA, the Mexican airport operator, which had been a very good performer. In a surprise move, the Mexican government unilaterally announced changes to the airport tariff scheme, which had been stable for 25 years. This caused the shares to fall more than 20%, and we exited the position. Eurogroup Laminations also performed poorly, falling 26% in the month on no news.

On the positive side, we saw an upbeat outlook from Bytes, a software reseller and Microsoft's key UK partner, where demand is being partially driven by artificial intelligence products which will remain a long-term tailwind. Munters announced a huge new order for a data centre cooling application, and Winmark rose to new highs on good results.

During the month, we performed a detailed review of the balance sheets of all the fund's holdings, and due to the higher interest rate environment we decided to exit Encore Capital and Grenergy, which had higher financial leverage. We also sold ATS Corp as we are concerned that order intake is likely to slow. However, in general we believe global smaller company shares are currently oversold.

CUMULATIVE FUND PERFORMANCE

If you had invested \$100,000 at inception, the graph below shows what it would be worth today.



FUND DETAILS

Recommended minimum investment period	5 years	
Objective	Capital growth over a per exceeding five years.	iod
Description	Invests predominantly in international smaller com international managed fu other products issued by	panies, nds and
Inception date	September 2013	
Standard withdrawal period	10 working days	
Risk indicator	Potentially Lower Returns	Potentially Higher Returns
	1 2 3 4 5	6 7
	Lower Risk	Higher Risk

For more information on our funds, please visit www.piefunds.co.nz/Investor-Documents



Global Growth Fund

Monthly Update as at 31 October 2023

	1 month	1 yr	3 yrs (p.a.)	5 yrs (p.a.)	7 yrs (p.a.)	10 yrs (p.a.)	Annualised since inception
Global Growth Fund	-7.0%	-2.7%	2.9%	6.5%	8.3%	8.0%	7.9%
	-2.8%	0.9%	8.9%	6.8%	9.1%	9.0%	9.2%

Returns after fees but before individual PIR tax applied

1. S&P Global SmallCap (Total Return) Index (NZD)

INVESTMENT MIX	
Cash/other (including short and long derivatives)	18.9%
Emerging markets equities	21.4%
European equities	24.0%
UK equities	14.4%
US and Canadian equities	21.3%



*Asset allocation is rounded to the nearest tenth of a percent; therefore, the aggregate may not equal 100%.

TOP FIVE EQUITY HOLDINGS	
Discoverie Group PLC	DSCV LN
Frp Advisory Group PLC	FRP LN
Grupo Traxion SAB de CV	TRAXIONA MX
Ishares Russell 2000	IWM US
William Blair SICAV - EMK SMC I Class	WBSEMIC LX

Holdings are listed in alphabetical order.

UNIT PRICE



ANNUALISED RETURN SINCE INCEPTION



FUND STATUS







Growth UK & Europe Fund

Monthly Update as at 31 October 2023

PORTFOLIO MANAGER(S)



GUY THORNEWILL* Head of Global Research



TOBY WOODS* Senior Investment Analyst



MIKE TAYLOR Founder and Chief Investment Officer

*Guy Thornewill and Toby Woods are responsible for research and analysis

FUND COMMENTARY

The Growth UK and Europe Fund returned -4.4% during the month, bringing it to a 12-month return of -4%.

October has been a rough month across global equities, with Europe being no exception. There have been many companies in the market missing earnings expectations with some extremely negative moves. However, we have largely avoided these with one exception, Thermador, reacting poorly on its earnings release dragging the shares down 10%. Unfortunately, a number of our holdings were dragged down with the market in the month either on no news or, perversely, on good news. An example of the latter is Inficon, a supplier of niche measuring applications to industrial and semi-conductor clients, which upgraded its yearly guidance but fell after ASML (a large semiconductor equipment manufacturer) indicated a softer outlook for next year. Another example is Invisio, where numbers were ahead of expectations but some underlying lumpiness in orders caused the stock to fall 12%. We added to our position at the lower levels. In general, we believe the UK & European small cap market is currently oversold and represents a good opportunity.

On the positive side, we saw an upbeat outlook from Bytes, a software reseller and Microsoft's key UK partner, where demand is being partially driven by artificial intelligence products which will remain a long-term tailwind. CTS Eventim, Europe's dominant ticketing platform, upgraded its guidance as demand for live events remains strong. Meanwhile, our Swedish holdings Sdiptech and BioGaia delivered better than expected profits while Munters announced a huge new order for a data centre cooling application (driving the stock up 12% on the day, reversing the recent share decline).

We made no major changes to the portfolio during the month, although we have adjusted some positions given the large share price moves. For instance, we added to BioGaia, Bytes and Trainline, while we reduced Grenergy and Impax

CUMULATIVE FUND PERFORMANCE

If you had invested \$100,000 at inception, the graph below shows what it would be worth today.



FUND DETAILS

Recommended minimum investment period	5 years	
Objective	Capital growth over a per exceeding five years.	iod
Description	Invests predominantly in & European smaller com	
Inception date	November 2016	
Standard withdrawal period	10 working days	
Risk indicator		
	Potentially Lower Returns	Potentially Higher Returns
	1 2 3 4 5	6 7

Lower Risk

Higher Risk

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Growth UK & Europe Fund

Monthly Update as at 31 October 2023

PERFORMANCE

	1 month	1 yr	3 yrs (p.a.)	5 yrs (p.a.)	Annualised since inception
Growth UK & Europe Fund	-4.4%	-4.0%	2.8%	4.4%	6.1%
MARKET INDEX ¹	-2.9%	7.2%	5.3%	3.8%	7.0%

Returns after fees but before individual PIR tax applied

1. MSCI Europe Small Cap Net Return Index (NZD)

INVESTMENT MIX	
 Cash/other (including short and long derivatives) 	19.0%
European equities	50.4%
UK equities	30.7%

*Asset allocation is rounded to the nearest tenth of a percent; therefore, the aggregate may not equal 100%.

TOP FIVE EQUITY HOLDINGS	
Bufab AB (publ)	BUFAB SS
Bytes Technology Group PLC	BYIT LN
Discoverie Group PLC	DSCV LN
Do & Co AG	DOC AV
Nexus AG	NXU GR

Holdings are listed in alphabetical order.

UNIT PRICE

\$1.50

ANNUALISED RETURN SINCE INCEPTION

6.1% p.a.

FUND STATUS

OPEN





Global Growth 2 Fund

Monthly Update as at 31 October 2023

PORTFOLIO MANAGER(S)



GUY THORNEWILL* Head of Global Research



TOBY WOODS* Senior Investment Analyst



MIKE TAYLOR Founder and Chief Investment Officer

*Guy Thornewill and Toby Woods are responsible for research and analysis

FUND COMMENTARY

The Global Growth 2 Fund fell 2.9% during the month, taking its 12-month return to 2.9%.

October was another difficult and volatile month for global equities. The steep rise in interest rates has started to bite, with many companies reporting slowing sales and profits, causing them to miss earnings expectations. Another feature of the market has been inventory destocking, as companies try to run down excess inventory built up during 2022 when supply chains were stretched. In addition, war breaking out in the Middle East further reduced risk appetite.

Consumer spending has held up well so far, especially in the US, but there are signs that this is weakening. Tractor Supply reduced its growth outlook, and even luxury goods companies such as LVMH, which is also held in the fund, are starting to see slower demand. Both stocks declined modestly. The worst performer was Samsung SDI, which makes batteries for electric vehicles. The stock fell 17% despite results that only narrowly missed expectations, as demand for electric vehicles is slowing in the short-term.

Offsetting the decliners, share prices of the fund's holdings in Microsoft, Spotify and United Health all registered healthy gains after reporting results that beat expectations. Microsoft's results were particularly impressive, and it is the fund's largest holding at 4.9%. We expect that Microsoft, alongside holdings in Nvidia and Adobe, will continue to be early beneficiaries of more spending on artificial intelligence. Novo Nordisk also performed well after raising guidance once again due to strong sales of its diabetes and obesity drugs.

During the month, we performed a detailed review of the balance sheets of all the fund's holdings, and due to the higher interest rate environment we decided to exit Hillman Solutions, which had higher financial leverage. We also sold the position in CSL after some disappointing results. We bought a position in Newmont Mining, one of the world's largest gold producers, as we expect demand for gold to remain robust, supporting prices.

CUMULATIVE FUND PERFORMANCE

If you had invested \$100,000 at inception, the graph below shows what it would be worth today.



FUND DETAILS

Recommended minimum investment period	5 years	
Objective	Capital growth over a per exceeding five years.	iod
Description	Invests predominantly in listed international large companies.	
Inception date	May 2018	
Standard withdrawal period	Up to 5 working days	
Risk indicator		
	Potentially Lower Returns	Potentially Higher Returns

1 2 Lower Risk

Higher Risk





Global Growth 2 Fund

Monthly Update as at 31 October 2023

PERFORMANCE

	1 month	1 yr	3 yrs (p.a.)	5yrs (p.a.)	Annualised since inception
Global Growth 2 Fund	-2.9%	2.9%	0.6%	3.8%	2.0%
MARKET INDEX ¹	0.0%	8.5%	9.5%	8.0%	7.7%

Returns after fees but before individual PIR tax applied

1. MSCI ACWI Index (NZD)

INVESTMENT MIX

 Cash/other (including short and long derivatives) 	12.5%
Global Fixed Income	2.7%
Asian equities	3.8%
 Emerging markets equities 	10.7%
e European equities	20.4%
UK equities	0.8%
US and Canadian equities	45.4%
Listed property	3.6%



*Asset allocation is rounded to the nearest tenth of a percent; therefore, the aggregate may not equal 100%.

TOP FIVE EQUITY HOLDINGSAmazon.Com IncAMZN USApple IncAAPL USMicrosoft CorporationMSFT USUnitedHealth Group IncUNH USWilliam Blair SICAV - EMK SMC I ClassWBSEMIC LX

Holdings are listed in alphabetical order.

UNIT PRICE

\$1.11

ANNUALISED RETURN SINCE INCEPTION

2.0% p.a.

FUND STATUS

CLOSED OPEN





Conservative Fund

Monthly Update as at 31 October 2023

PORTFOLIO MANAGER(S)



MIKE TAYLOR Founder and Chief Investment Officer

FUND COMMENTARY

The Conservative Fund returned -0.5% in October, bringing it to a 12-month return of 4.9%.

October was another tough month for markets, with rising US interest rates once again the culprit. The attack in Israel caused further uncertainty for markets, as investors worried about a wider escalation in the region. Despite a slight recovery into the month end, equity markets closed lower for the third month in a row.

Once again, the Fund's materially below benchmark equity positioning was not enough to prevent the Fund ending the month in negative territory. The biggest negative contributor to the equity book was ExxonMobil, which underperformed after announcing the acquisition of Pioneer Natural Resources. While the deal makes financial sense, we view the transaction as doubling-down on fossil fuels, and as a result we have exited the position. On the positive side, Microsoft was the biggest positive contributor after reporting an impressive set of results.

In bonds, losses were concentrated in long-term US government bonds, where interest rates increases were most notable. Whilst the Fund does own some longer dated US bonds, its diversified positioning helped to mitigate losses. This included short-term US bonds, which were unchanged during the month, NZ bonds, which notably outperformed, and European bonds which actually closed higher (rates moved lower).

Despite a tough month for bonds, high yields are providing a cushion against rising rates, and there were signs during the month that higher yields are drawing more buying interest from investors. Any relief from higher rates should be of benefit to both our equity and bond holdings.



TRAVIS MURDOCH Head of Fixed Income and Portfolio Manager

CUMULATIVE FUND PERFORMANCE

If you had invested \$100,000 at inception, the graph below shows what it would be worth today.



FUND DETAILS

Recommended minimum investment period	3 years	
Objective	Preserve capital (with son growth), which outperforr market index over a 3-5 ye	ns the
Description	Invests predominantly in f interest securities and sor with an allocation to equit (directly or through other issued by Pie Funds).	me cash, ies
Inception date	April 2015	
Standard withdrawal period	Up to 5 working days	
Risk indicator	Potentially Lower Returns	Potentially Higher Returns
	1 2 3 4 5	6 7
	Lower Risk	Higher Risk



Conservative Fund

Monthly Update as at 31 October 2023



PERFORMANCE

	1 month	1 yr	3 yrs (p.a.)	5 yrs (p.a.)	7 yrs (p.a.)	Annualised since inception
Conservative Fund	-0.5%	4.9%	0.7%	2.2%	2.7%	3.3%
MARKET INDEX ¹	-0.2%	3.7%	1.5%	2.9%	3.6%	3.7%

Returns after fees but before individual PIR tax applied

1. The market index is a composite index (25% NZBond Bank Bill Index (NZD), 30% S&P NZX Investment Grade Corporate Bond Total Return Index (NZD), 20% Bloomberg Barclays Global Aggregate Total Return Index Hedged (NZD), 5% S&P/ASX All Ordinaries Accumulation Index (NZD), 15% MSCI ACWI IMI Net Total Return Index (NZD), 5% S&P Global REIT Total Return Index (NZD)).

INVESTMENT MIX	
 Cash/other (including short and long derivatives) 	38.4%
New Zealand fixed income	28.3%
Global fixed income	17.3%
Asian Equities	0.8%
European equities	1.5%
UK equities	0.8%
 US and Canadian equities 	7.7%
New Zealand equities	1.3%
Australian equities	0.5%
Listed property	3.2%



*Asset allocation is rounded to the nearest tenth of a percent; therefore, the aggregate may not equal 100%.

TOP FIVE HOLDINGS (EXCLUDING CASH)

ASB Bank Bond 5.928% 16/11/2026	ABB110
Contact Energy Bond 5.62% 06/04/2029	CEN080
New Zealand Local Government Funding Agency Bond 4.5% 15/05/2030	LGF170
US Treasury Bond 4.125% 15/11/2032	T 4.125 11/15/32
Vector Bond 1.575% 06/10/2026	VCTNZ 1.575 10/06/26

Holdings are listed in alphabetical order and exclude cash.

UNIT PRICE



ANNUALISED RETURN SINCE INCEPTION

3.3% p.a. after fees and before tax

FUND STATUS

OPEN

